# HELP WANTED-MALE

#### PRINTERS

WANTED IN PHILADELPHIA

Good positions offered to cylinder

PRANKLIN PRINTING COMPANY. 518 Ludlow street, Philadelphia, Pa.

PHARMACIST, registered, Christian; mu be first class; good salary; reference F. H., 619 Longacre Building.

REAL ESTATE—YOUNG MAN WITH KNOWLEDGE OF LEASING, IN THE MIDTOWN SECTION: SALARY AND COM-MISSION: WILL ONLY CONSIDER MAN WITH EXPERIENCE, APPLY TO HELL & STEEN, 1165 BROADWAY.

REAL ESTATE.—Mid-town, 5th av. (Christian) real estate brokerage organization with unusually fine offices has opening for high grade young lease and sales broker; reasonable drawing account arranged. Give full history and resume of deals closed, in confidence. Broker, 212 Herald, Herald sq. full history and resume of deals closed, in confidence. Broker, 212 Herald, Herald se. SALDEMEN, printing, with trade; commercial flat job work for modern plant, manufacturing printed matter every description, specializing hotels, clubs, railways, restainant work; right man lucrative position. Apply, stating reference, selling arrangement required. L T 338 Herald, Herald sq. SALDEMEN, \$25 to \$50 weekly easily made during spare time; experience unnecessary; our special policy pays \$5,000 accidental death, \$25 weekly henefit sickness or accident; sold to man or woman \$10 annually. North American Accident Insurance Co., 5 Beekman st., New York.

SALESMAN—Importers of novelties, jewelfy, &c., want travelling salesman experienced in this line, to travel in New York. Punnsylvania and middle West; state full particulars; confidential; commission and drawing account. L. B., 500 Herald, Herulars; confidential; commission and ing account. L. B., 500 Herald, Her

SALESMEN, stock, with an established clientele, for a going concern, destring ex-pansion capital; commission basis. Write for appeintment, O 1076 Herald, Fulton st.

SALESMAN.
Al man, theroughly acquainted with fancy leather goods buyers on coast west of Denver; take over established trade, who can produce results and earn big money; commission basis only. T 111 Herald, Herald sq.

SALESMAN WANTED.

Experienced in buying and selling scrap and lagot metals; salary basis. H. K. 814

Heraid, Fulton st.

StlESMAN for a high grade line of Hav-man cigars, with following; commission justic; good prospective for right party, Write 8 153 Herald, Herald sq.

Mylte S 153 Herald, Herald sq.

6ALFEMAN, GLOVE, SILK UNDERWEAR

8ALESMAN, AI, TAKE CARE OF BIG

FRATE MIDDLE WEST FOR A GOOD

FSTAFLISHED LINE; ONLY THOSE

WELL KNOWN, WITH GOOD FOLLOW
ING APPLY LILIYKNIT, 155 WEST 271H.

8ALESMEN-Opportunity knocks but once.

If you are intelligent, forceful, high grade,
experienced and not afraid of work, write

8ath-Heelt Company, Indianapolis, Ind.

This may be your opportunity.

8ALESMAN, with trade, in the butter and
egg line by first class house in New York

city; salary and commission; communications treated confidentially. Address Post

Office box 11, Station C, New York city.

8ALESMEN-Direct to automobile owners; SALESMEN-Direct to automobile owners; big profit: every owner a buyer on demon-stration; duplicate orders come easy. Write for plan, Uncle Sam Chemical Co., 794 19th

BALESMEN to sell electrical product an absolute necessity; good money for live wires; commission Call room 300, 253 Broadway. SALESMEN wanted; six intelligent men to sell French, Italian, Belgian and Greek so-curities on a commission basis; must have references. 152 West 42d at. Room 702.

SALESMAN—Established flour mill agency wants salesman with following: if successful opportunity to become member of firm. B 1964 Herald, Fulton st.

SALESMAN, drawing material, wanted by a manufacturing company for a travelling and age. L A 815 Herald, Fulton at. SALESMEN-57 miles per gallon with new patented gasolene vaporizer. Write for particulars, Stransky Vaporizer Co., Puk-

wana, South Dakota.

SALESMAN, experienced in wooden packing box, with following; drawing account and commission. Apply all week American Box Co., 172 3d st., Long Island City.

SALESMAN, folding boxes; with following preferred; commission basis. A. K., 421 SALESMAN, forming oover, win following preferred; commission basis. A. K., 421 Herald, 280 Broadway.

SALESMAN with following to sell commercial pointing; commission basis. P. R., 430 Herald, 280 Broadway.

SALESMAN, automobile truck, wanted; liberal commission. Apply 41 West 63d st.

# WHERE TO PLACE HERALD WANT ADS

MAIN OFFICE. 280 Broadway OPEN DAY AND NIGHT Phone Chelses 4000. HERALD SQUARE, B'way & 36th St.
Intrance at 1358 Broadway
Open 8 A.M. to Midnight Sandays.
B'A.M. to Midnight Sandays.
B'hone Chelsea 4000 16th ST. OFFICE 16th St. and 7th Ave. OPEN DAY AND NIGHT Phone Chelsea 4000 BRONX

E18 Willis Ave., at 146th St. Dally 8 A. M. to 10 F. M. Sundays 8 A. M. to 10 P. M. Phone Melrose 9663 WASHINGTON HEIGHTS 585 West 181st St.

pally 9 A. M. to 11 P. M. undays 12 Noon to 9 P. M. Phone Wadsworth 9098 HARLEM 205 West 125th St. Daily 5 A. M. to 10 P. M. Sundays 8 A. M. to 10 P. M. Phone Morningside 9224 **FULTON STREET** 

206 Broadway Daily 8 A. M. to 10 P. M. Sundays 2 P. M. to 10 P. M. Chelsea 4000 BROOKLYN

24 Court St.
Daily 8 A. M. to 10 P. M.
Sundays 10 A. M. to 10 P. M.
Phone Main 5458-7-8 Or leave your ad with any of our 600 agents through out the city.

# HERALD WANT ADS BRING BIG RESULTS

#### HELP WANTED-MALE.

#### SALESMEN.

Extraordinary opportunity for a few live wires to associate themselves with a large going concern having the endorsement and cooperation of bank-ing interests and of the largest peo-ple in its line, and whose books are open to the laspection of all interested in our securities.

Company has over 1,500 stockhold-, large factory and operating equip-nt and is now at the point of a st unusual development.

We are not offering a life of ease and luxury without effort, but to the man who will work we offer full co-operation, liberal commissions, a per-manent position and a genuine op-portunity for assured success and large earnings. R. R., 158 Herald, Herald square.

SALESMAN.

Brill & Scott, 5 is Fifth av., general agents for the Fenn Mutual Life Insurance Co., of Philadelphia, have an opening on their selling staff for a man of highest quality; prior insurance experience unnecessary, as we will give man selected a thorough training in successful met hods of life insurance presentation and selling.

Next training dass starts May 23. Men who qualify can now enter this class. This is an exceptional opportunity to get a thorough training in a splendid business and make a permanent connection with a fast selling organization, where opportunities for success and earnings are great and where you can once and for all time enter a permanent business and make your future secure; commission basis exclusively. Records of comparatively new men developed under

Call and see Mr. Wilson M. Taylor, room

#### SALESMAN.

A WELL KNOWN MANUFACTURER OF SIRES TO SECURE THE SERVICES OF PECTED; ALL COMMUNICATIONS CON-

SALESMAN
WITH EXECUTIVE ABILITY WANTED TO REPRESENT THE "HUSKEE" ELECTRIC PORTABLE SERVICE TOOLS; SHOULD BE ABLE
TO ORGANIZE AND FINANCE HIS
TERRITORY; A REAL FUTURE
BUSINESS PROPOSITION FOR A
PROGRESSIVE BUSINESS MAN;
BANK REFERENCES REQUESTED
AND GIVEN.

42 SOUTHBRIDGE ST., WORCESTER, MASS.

#### SALESMEN AND MANAGER'S ASSISTANT.

Two men needed immediately to work with me in New York office; absolute integrity first requisite; selling experience desirable; must have personality, common sense and determination; splendid opportunity for quick promotion to managerial position; don't hesitate to answer if you are employed; it will pay you to make a change. Call room 294, Metropolitan Tower.

# SALESMEN

to sell the 8% preferred stock of a company that is now manufacturing a machine which will revolutionize the mailing industry; the world is its field without competition; to you men that make good a manager's position is open; you can earn \$5,000 in the next six months on a drawing account against commission basis; unexperienced men we will teach. Call or write suite 1712, Tribune Bidg.

SALESMAN WANTED.

Young and energetic, college bred men, preferably those with some experience as bond salesmen, can make an exceptional business connection; salary and commission; this is a selling proposition, requiring the exercise of good judgment and tact. Apply between II A. M. and noon, daily, to Queensboro Corporation, Jackson Heights office, opposite 2th st. station, Queensboro subway (Corona division), from Grand Central Station.

SALESMEN WANTED TO CALL ON PEO-PLE WHO ARE INQUIRING CONCERN-ING OUR LIFE INCOME AND HOME SITES PLAN IN SOUTHERN CALIFOR-NIA: LARGE AND CONTINUALLY IN-CREASING PROFITS POSSIBLE; EXPERI-ENCE UNIDECESSARY, SEE MR. PALMER, SUITE 702, 437 5TH AV., MONDAY, BE-TWEEN 3 AND 6 P. M.

#### SALESMAN. SPEAKING POLISH AND ENGLISH.

Man over 25, fair education, neat ap-pearance: experience unnecessary: salary and commission. Write Box 22, 906 Fitz-geraid Bldg. Give phone if any.

BALESMEN.

We prefer to train our own salesmen. We want two ambilious men, over 25, of fair education and good personality, without wide selling experience. Call after 10 A. M., 1017 Knickerbocker Building.

SALESMAN, men's neckwear; experienced only; big opportunity to right party; strict-ly commission at start; large territory, M. Stolz, 487 Bway.

SALESMAN wanted to assist New York representative of textile manufacturer of women's wear fabrics, to sell city trade, principally manufacturers of dresses and suits; state age, experience, references, salary or brokernge basis desired; good opportunity for active, aggressive man. Y 505 Herald, Herald eq.

SALESMEN WANTED.

A nationally known house has places for salesmen over 25 whose character and integrity are unquestioned. The positions afford almost unlimited opportunity in carnings and advancement. Salary and commission. Give phone number. R 12 Herald, Herald as.

SALERMEN wanted, or young men desirous of entering the selling field, to join our-sales organization, article manufactured by one of the largest steel corporations in the United States. Call room 894, 32 Court st., Brooklyn, Monday, at 11:30 A. M. Ask for Mr. Spear.

SALESMAN.

Security salesman can make big money selling our preferred stock issue; very attractive; easy to sell; good talking points; liberal symmiosics. A Beant Meral Serial S

#### HELP WANTED-MALE.

#### SALESMEN.

How many times have you said to yourself. "If I could only connect up with a REAL OPPORTUNITY I know I have it in me to 'make good' in a HIG way." The trouble with most of us is that we do not recognize OPPORTUNITY when we see it.

The following letter we recently re-ceived from a man who had never ione anything BIG before in his life, but he recognized the real opportu-sity a connection with our Sales Or-panization offered;

"Several months ago, when I joined (a stranger) your Organization, I had never sold anything and knew nothing about seiling. In fact, I had such decided ideas about my inability to sell that had I known beforehand the work was connected with selling I should probably never have taken it up.

"I now realize that any one with ordinary common sense can sell when they understand the basic principles as taught by your Organization. What impressed me most was the ease and quickness with which these principles were learned and which enabled me to go right out and earn \$250 during my first week with you.

"My earnings last week were 157.50 and for the first time in my life

"Sincerely yours.

"R. W. Hertwig." Mr. Hertwig is only one of the many men who are making large earnings with us, assisting in securing the necessary capital to market, on an international basis, one of the most revolutionary products ever put on the American market, a product backed by some of New York's best known business men.

While making these large earnings, you are preparing for an executive position in the merchandising end of our business, where the opportunity is limited solely by your own ability. We state emphatically we have the kind of an OPPORTUNITY that comes to every man ONCE. May we have the privilege of proving this to you?

Call Monday only, before 3 P. M., and ask for Mr. Scott. Suite 1002, 709 Sixth avenue (corner 41st st.).

#### SALESMEN WANTED

A PROPOSITION THAT HAS UNUS-UAL SELLING FEATURES. WE FUR. \$100 A WEEK AND BETTER. SALES-MISSION BASIS. APPLY TO ROOM 266, 1834 BROADWAY, FROM 1 TO 4:30 P. M., DAILY.

#### SALESMEN

SELL A SERVICE WITHOUT COM-PETITION: FINE OPPORTUNITY FOR EXPERIENCED SPECIALTY OR INSURANCE MEN: COMMISSION BASIS, WITH DRAWING ACCOUNT AND 5APID PROMOTION TO THOSE WHO QUALIFY: 'AGE 23-40: NEAT APPEARANCE AND WILLINGNESS TO WORK ESSENTIAL. APPLY 9:30 TO 12 ONLY, 224, 926 MAR-BRIDGE BLDG., B'WAY, AT 34TH ST.

# SALESMEN.

If you are a responsible, determined worker and producer, good appearance and address, with some selling experience, able to recognize a real opportunity in a rapidity growing, reliable business, we can offer you a permanent connection where financial return is limited only by your ability and eagerness and future. The ambitious, intelligent man, over 25 years old, who can rise to a man's size chance that's real will find an interview with our Mr. Carroll suite 610, 1170 Broadway, one that may open the way to a valuable connection.

SALESMEN.

We want a few high grade men to represent us in a high class proposition with unlimited prospects. Our sclesmen are given our heartlest cooperation and receive large commis-sions. Leads furnished.

This is not stock selling. Phone Vanderbilt 4500, Extension 64, for interview.

SALESMAN WANTED

FOR WESTERN AND SOUTHERN TERRITOPY.

IMPORTING FLOWER AND PEATH-ER HOUSE: FIRST CLASS OPPOR-TUNITY FOR RIGHT MAN. SAL-ARY. BOX A. W., 164 HERALD, HERALD SQUARE,

# SALESMEN.

A Consolidated Exchange House wants two good men to grow up with our cranization; men now earning 500 to 8200 per week selling dividend paying securities that are quoted in daily newspapers; married men preferred; salary and commission. Write for appeintment. A 706 Herald, 280 Broadway.

SALESMEN WANTED.
Three salesmen with education plus selling ability to represent high class educational proposition in greater New York. officially approved and dealing direct with schools and teachers; position permanent and worth better than \$300 per month; our representative will be in New York durity month. For personal interview state qualifications and address Empire New England Company, Inc., Syracuse, N. Y.

SALESMEN, experienced, to sell wrapping paper and twine, by old established firm on a commission basis; correspondence confidential. J 261 Herald, Herald sq.

SALESMAN, ELECTRICAL SUPPLIES.
New York jobber desires experienced man with following for New York, New Jersey, Brooklyn, Long leland and Staten Island, salary or commission; liberal arrangements will be made with right party. Reply, glwing full particulars, O 1071 Heraid, Fulton st.

SALESMEN.

If you are looking for a ground floor opportunity and are willing to work, phone Mr McCall. Murray Hill 1170, Monday and Tuesday, between 9 and 12 A. M.

We are looking for a few salesme. New York city and vicinity; 2006 Scill perience is all that it necessary, strictly confidential, B 1071 Herald, Pul-SALESMEN WANTED-Handle nationalls advertised auto accessory. Ours is the very best and lowest priced. Easy seller liberal commission; \$100 and up weekly possible as a side line. Patents Manufacturing Company, 800 Sibley st., Chicago.

# HELP WANTED-MALE.

SALESMEN.—Opportunity for both experienced and inexperienced men to sell one of the safest 7 per cent. preferred stocks on the market. Preferred stocks have been issued by a company owning an immense plant at Harrison, New Jersey, and recognized as a leader in its particular industrial field. The proposition is in every way fundamentally sound and has been sanctioned by responsible bankers. Men who qualify will be given a drawing account and an opportunity to make a substantial income in addition. The best ones will find that this work is a stepping stone to an even more attractive opportunity. For information call between 11 and 12 Monday or Tuesday on Mr. Wall, Driver-Harris Co., Harrison, N. J.

# HERE IS YOUR OPPORTUNITY.

We want high grade young men, clean cut and ambitious, with retail selling experience, to become managers and assistants; unlimited opportunity is offered to you if you can meet the requirements of a successful salesman, treat the public with courtesy and intelligence, furnish highest references as to character and abit. salesman, treat the public with courtesy and intelligence, furnish highest references as to character and ability: give full details in own handwriting stating nationality, age, experience and salary expected; only those answering the above in full will be considered. M. A. 366 Herald, Herald sq.

#### SALESMAN, SALES MANAGER AND COMMUNITY ORGANIZER

AMERICAN FINANCE & CREDIT CO., INC., 35 Wall st., New York.

# SALESMEN WHO CAN TALK WITH BIG MEN. GET THEM TO INVESTIGATE A GOOD PROPOSITION, THEN SELL THEM, CAN EARN GOOD MONEY IF THEY WILL SEE MR. SMALL, 719 KNICKERBOCKER BUILDING, 42D ST. AND BROADWAY.

SALESMAN WANTED, who has had the SALESMAN WANTED, who has had thorough training in office work; previous selling experience desirable but not absolutely necessary; adequate training and permanent and profitable position in what is practically an established business of his own to the right man; give telephone number, photograph, age, experience, married or single; replies without photographs not considered; photograph will be returned; if preliminaries are satisfactory, will arrange for interview. Address in writing only Yawman & Erbe Manufacturing Company, 368 Broadway.

Five sound-thinking, date. Five sound-thinking, determined-to-succeed, truth-telling men (with or without selling experience seeking a more profitable outlet for their latent ability, will learn through confidential interview, without travel, wherein consistent sales will lead to promotion as executives. Call Suite 1304, Borden Building, 250 Madison av., at 45th st. SALESMAN wanted by prominent convert-ing house of Novelty Wash Goods; must

ing house of Novelty Wash Goods; must be well acquainted with jobbing and largest retail trade of St. Louis, Missouri River Section, Minneapolis and St. Faul. This is an opporunity that will interest experienced man with large following. Salary. All re-plies strictly confidential."

for California stock proposition; has passed the Blue Sky Laws of California; commis-sion basis. Address P. O. Box 121, Station D. New York.

SALESMAN. You can form a permanent connection with the largest moving picture distribution organization extant if you will call at the office of Johnson & Hopking, also 5th av., from 10 A. M. to 4 P. M. SALESMEN Wanted-We have several terri-torica-Pittsburgh, middle West and South-SALESMEN-Importing firm wants two live wire, experienced salesmen to sell Hair Netcommission; only high grade men need apply Call after 10, 137 7th av.

# SALES MANAGER.

We are putting on the market new line of liquid automobile specialties; must have sales manager experienced in this line to take full charge of this department; an important position; don't apply unless you are a big man, with national experience, and can qualify. D. D., box 108, Station F. Manhattan.

SALES MANAGER

An opening in an organization marketin an industrial security wants a sales ma-ager of experience, who can successful build up a sales organization. Apply in pe CLARK-HOLLIDAY CORPORATION, 20 BROAD ST., NEW YORK.

SALES MANAGER.

Wanted, by an investment house, a sales manager; must be high grade man who can octrol and develop salesmen to sell stock an industrial company with unusual possibilities. Apply Room 1501, 25 West 43d st., r phone Vauderbilt 4136.

# SECURITY SALESMAN.

A good stock salesman is wanted to interview about 100 moneyed men who are familiar with manufactur-ing company having practical mono-oly of products established more than 30 years.

Orders on hand will yield a large net profit; about four months re-quired to handle these orders; ap-parently millions of dollars additional business is available without adver-tisting expense. Old age and other circumstances caused reorganization, and more working capital is needed. Many of these men have expressed a desire to own interest in company.

It is considered best to have only one enlessman solicit their stock sub-reriptions, but he must be high class man with record for accomplishing what he undertakes and be willing to work for liberal commission without advances. Such a man should bring an enormous return on his work in a few weeks.

Address O 1939 Herald, Fulton St.

SECURITY SALESMEN. HIGHEST TYPE ONLY. CLARK-HOLLIDAY CORPORATION, 20 BROAD ST., NEW YORK.

SECURITY SALESMAN. Financial manager of New York ma-turing company wishes to secure an ass with experience in selling high grade a ties; opportunity for permanent counce 5 124 Herald, Herald square.

### HELP WANTED-MALE.

OLICITORS, high grade, men and women, wanted for an exclusive health institute of his city. Full particulars covering previous sperience, and connections in first letter, toom 1992, 300 Madison av.

SECURITY SALESMEN.

Only those who are good producers need apply: big money to be made. Wheten & O'bare, Inc., 300 Madison av.

SHIPPING clerk, young man, American, experianced. Apply William H. Lent & Co., 238 5th av., New York.

STOCK SALESMEN Opportunity knocks again. Answer that knock. Have you genuine ability? Are you a go getter?

Can you sell an industrial stock that arouses interest and causes prospects to figure, with this result— Their own figures are your most convincing argument. Call Room 506, 366 Madison ave.

STOCK SALESMEN.

EXPERIENCED ON PHONE AND OUTSIDE, TO OFFER HIGH GRADE SECURITY TO THEIR OWN OR OUR CLIENTS: COMMISSION OR SALARY, REAL SALESMEN WILL APPRECIATE THIS OPPORTUNITY. CALL AFTER 4:30 P. M., 500 5TH AV., ROOM 606.

STOCK SALESMEN WANTED Permanent future; income for reliable stock salesmen. Are you tired selling stock for small commission without permanent benefits? Would you like to self stock in rapidly growing corporation, good commission paid and permanent profit sharing interest in future business? RENKER & COMPANY, Topeka, Kans.

STOCK SALESMEN WANTED.

LOCAL CHAIN STORE STOCK,
PAYING 12% YEARLY.

LIBERAL COMMISSION; NO ADVANCES.
CHAIN CANBY STORES, 309 MADISON AV.
STOCK SALESMEN-Large oil corporation.

STOCK SALESMEN-Large oil corporation, of exceptional standing with long dividend record, has opening for salesmen on commission basis: references required. H. O., 523 Herald, Fuiton st.

STOCK CLERK; wholesale glove house; only those experienced in this line need apply; good opportunity; state experience, salary desired. S. C., 374 Eerald, Herald square.

SUMMER position at summer resort; college student or teacher; exceptional business training; \$210 for 60 days. Write only, B. B., box 29, 125 East 34th.

TEACHER or college student, vacation student; liberal salary; excellent experience; permanency possible. A. H., box 108, Station F, Manhattan.

TEACHER distribute an educational service this summer; permanent possibilities; dignified connection; big commission. 16 East 40th.

WINDOW DECORATOR,
EXPERIENCED, ENERGETIC, FOR HIGH
"LASS SPECIALTY SHOP, LADIES"
READY-TO-WEAR; ONE PREFERRED
WRITE OWN CARDS,
HAGEDORN'S,
BROADWAY AND SIST ST.

YOUNG MEN.

O P 890 Herald, Fulton st.

Mr. Gotham National Bank Building.
YOUNG man wanted, American, 17 to 18
years of age, by commission house and
mill agents to learn the business; bright
future for the right boy, Address with full
particulars regarding age, education, &c.
Morgan, box 446 City Hall Station, New
York city. organ, box 446 City Han solitors, box hox for the city.

OUNG Men.—Three young men, 18-20, as laboratory assistants; opportunity to learn chemistry of dyeing; experience not necessary, but young men interested in chemistry preferred. Post Office Box 583, City Hall preferred.

YOUNG man, Christian, by large manufac-turing concern, to enter orders on type-writer and as general assistant; \$16 to start. M 254 Herald, Heralds sq. YOUNG man wanted for New York territory to sell timplate, black sheets, wire and wire nails: state age, experience and salary wanted. Address Y 500 Herald, Herald sq. YOUNG man, Christian, under 20 years of age required for general office work. B Instruction.

> MEN WANTED Ages 18 to 45, OFFICERS

in the U. S. MERCHANT MARINE. Hundreds of officers are needed

U. S. Cargo and Passenger Shipe. SALARIES \$186 to \$412 per month and Expenses We can prepare you for a Position IN YOUR OWN HOME In 16 weeks or less.

SEE THE WORLD AS A SHIP'S OFFICER. Merchant Marine Officers' Association, Minneapolis, Minneaota.

HOTELS Need Trained Men-Big dema for high salaried executives, we frain you by mall and put you in touch with big opportunities; where at once for particulars Levels Hotel Track. New York office suits that the salaries and the AUTOMOBILE TRAINING BY EXPERTS.
Complete shop course, \$66, with driving, \$60; weekly payments. Ask for Caralogue, \$100; weekly payments. Ask for Caralogue, \$100; weekly payments. Ask for Caralogue, \$100; weekly payments. \$100; we

SALESMEN-Write for list of lines and full particulars; carn \$2,500 and \$10,000 yearly; big demand for men, inexperienced or expe-rienced; city or travelling. National Sales-men's Training Association, 1207C Bush Pullding, 130 W, 42d st., N. Y. C. men's Training Association, 1207C Bush Fulding, 130 W. 422 st., N. Y. C.

DO YOF WANT A POSITION THAT WILL. PROVIDE A STEADY LIFE INCOME. WORKING FOR UNCLE SAMT PAY FINE. WORK EASY, PREPARATION SIMPLE. ADDRESS Charles C. Jones, 1822 Sth st., N. W., Washington, D. C.

Unilmited driving lessons until license secured: Heense guaranised. Seventh Avenue Auto School, 2124 7th av.

BE A IDITECTIVE Excellent opportunity: good part travel. Witte C. T. Ludwig, 530 KETUYSE Bids., Kanam City, Mo.

#### EMPLOYMENT AGENCIES.

#### Commercial Help Wanted.

EMPLOYMENT EXCHANGE

# 30 Church Street, New York City. Established 1900.

Otto T. Bannard Presiden
Chairman of the Advisory Committee,
New York Trust Company,
John R. MacArthur Wice-Presiden
of MacArthur Brothers.
Eugenius H. Outerbridge Secretary
of Harvey & Outerbridge L. F. Lores ... Treasure President of the Delaware and Hudson Company.

EXECUTIVE AND TECHNICAL DEPT. EXECUTIVE AND TECHNICAL DEPT.

SALESMAN—Hosiery; location Pennsylvania; experience this line; \$5,000.

SALESMAN—Sell sorvice and patterns to department stores; \$2,500.\$4,000, drawing account and commission, CORRESPONDENT—Mail order; \$4,000.

SALESMAN—II. S. principal or instructor; public school text books; \$3,000.

SUPERINTENDENT—Shop man on fabricated steel; \$2,500.\$3,000.

SALES ENGINEER—Fuel oil; \$1,500 plus, MAP DRAFTSMAN—Salary \$1,200.\$2,400.

INSTRUMENT MAKER—Thoroughly experience.

TECHNICAL GRADUATES-Can use several with electrical experience.
ARCHITECTURAL DRAFTSMAN—\$1,200.
JR. DRAFTSMAN—Electrical or ship experence; should be good letterer; \$1,200. JUNIOR EXECUTIVE DEPARTMENT.

ACCOUNTANT - STATISTICIAN - Familia with compiling reports of electrical rail-way \$2,200 year.

SALESMEN mpany for men familiar with building materials, roofing, &c., N. Y. C. or out of town, \$2,400 and expenses.

SALESMAN-Opportunity to locate with large, progressive company N. Y. C. sell-ing to grocery trade; straight salary commensurate. commensurate,
SALESMAN-Self floor coverings, linoleums,
&c., to large offices, N. Y. C.; drawing
account and commission.

BANKING AND BROKERAGE DEPT.

BANKING AND BROKERAGE DEPT.

SENIOR EXECUTIVE—Must be able to take charge and run a successful New York bank as manager; applicant should be making \$5,000 at present time.

JUNIOR EXECUTIVE—Will manage small, rapidly growing branch; \$3,500-\$4,500.

EXPERIENCED CREDIT MAN—Will act as senior investigator; \$60 per week.

MANAGER of the night force, large banking institution; age 35-40, married; \$2,000 yr.

EXPERIENCED CREDIT MAN as assistant to credit manager; \$2,400.

SALES CORRESPONDENTS (3)—Should understand securities and be able to write a good sales letter; \$50 week.

STATISTICIAN—Should be able to write a good financial article; college man preferred, salary depends upon experience.

enced in this line need apply, according to the trivity state experience, salary desired. S. C., 374 Eeraid, Heraid square.

STOCK SALESMEN
to offer 10 per cent, preferred issue with common bonus; company has produced its first picture. Call all week Rooms 207-208, 503 5th aw, corner 42d st.

STENOGRAPHER—Man of neat appearance, good hisacial article; 350 week.

STENOGRAPHER—Man of neat appearance, and first picture. Call all week Rooms 207-208, 503 5th aw, corner 42d st.

STENOGRAPHER—Man of neat appearance, and first picture. Call all week Rooms 207-208, 503 5th aw, corner 42d st.

STENOGRAPHER—Man of neat appearance, and first picture. Call all week Rooms 207-208, 503 5th aw, corner 37th st., Bayonne, N. J. Broadway, corner 37th st., Bayonne, N. J. Broadway, corner 37th st., Bayonne, N. J. Broadway, Room 1327.

STABLEMAN, experienced for saddle horses, mornings only; white. Groil, 910 Riverside Drive.

STABLEMAN, experienced, on automobile work, American Motors Corporation, Plainfield, A. Merican EOYS—Positions in several large banks; age 16-17; salary open.

#### CLERICAL DEPARTMENT.

CLERICAL DEPARTMENT.

SECRETARY. STENOGRAPHER—Age 22-26;
PROTESTANT; \$30-\$35.

STENOGRAPHER AND CLERK—Must be live wire, "sales type;" some purchasing or selling experience preferred; \$30.

CLERK—Must know how to measure engravings; will type and check bills; \$25-\$30.

CLERK—Marine insurance company; will operate notseless machine; Protestant preferred; \$25.

LARGE MANYACTURING COMPANY has positions open for high school boys (18-29 years); work covers inspection and testing of automatic installations; good opportunity for advancement, especially if willing to locate in other parts of the country later on; \$20.

YOUNG MAN (age 19-25 yrs.), to learn credit investigating; \$18-\$22.

STENOGRAPHER—Charge of small dept.; \$1,200.

D. E. LEDGER CLERK—20-21 yrs.; experi-

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